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Herbert Smith Freehills

Our construction practice in Russia and CIS

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Why Herbert Smith Freehills



Market leading expertise in Russia and CIS

Herbert Smith Freehills is a full-service international law firm with a network of 27 offices in 20 jurisdictions across Europe, the Middle East, Asia and Australia.

We are one of the very few global law firms that international clients can turn to for high quality legal services on Russian and CIS matters. Herbert Smith Freehills has worked in Russia and the CIS since 1992, opening its Moscow office in 1999. We have a deep understanding of legal and commercial climate in the CIS and are well aware of region's cultural drivers.

Our Moscow office offers advice on Russian, English and US law issues, providing a cross-border legal service to clients through a circa 60 lawyers Moscow presence, including 9 partners. Our Moscow office covers the CIS countries through existing relationships with local firms, including in Ukraine, Azerbaijan, Kazakhstan, Uzbekistan and other countries. The Moscow office has been awarded the Client Service Award at the *Chambers Europe Awards for Excellence 2015*.



Outstanding experience in construction projects in Russia and the CIS

We offer a full-service offering on all aspects of construction and engineering projects and related disputes (Russian and international), including on FEED/Pre-FEED, EP, EPC, EPS, EPCM and O&M contracts. Our team has a comprehensive knowledge of internationally recognised standard forms (including FIDIC) and their local application. We are also experienced in negotiating all types of English and Russian law project documentation.

Our Moscow team has been recently working on the construction of one gas processing plant, two gas chemical complexes, one gas purification/sulphur recovery facility, three refineries, three petrochemical plants, two ammonia/fertilizer plants, seven power stations, one paper mill and ten cement plants involving foreign contractor companies. We are familiar and have worked with most of the licence and technology providers in the construction sector (for example, Technip, Linde, Chevron, Shell, UOP, Foster Wheeler, BASF, Saipem, Axens). We understand the positions of both the owners and the contractors. This means that our Moscow-based team is fully equipped to draft and negotiate any construction-related contract with a foreign contractor for a construction project in Russia and CIS.



Diversified portfolio

Our selected clients include:

- Gazprom and group companies (Gazpromneft, GPPB, etc.)
- Rosatom and group companies
- Silk Road Fund
- Sibur and group companies
- Eurocement and group companies
- CNPC
- Norilsk Nickel

Selected contractors we have worked with include:

- CPECC
- Linde
- Samsung Engineering
- Technip
- Siemens
- China Triumph
- CGGC
- China CAMC
- Sinoma
- SNCL
- CNCE companies
- Tecnimont
- Sinopec companies



Integrated into global construction team

Our Moscow construction practice closely collaborates with construction teams in Europe, Asia (especially in Singapore, Hong Kong and Beijing) and Australia to share the experience and deliver outstanding client service. The team is available in different time zones to provide a 24 hour service and able to address any issues that may arise in a timely and cost-efficient manner.

Market recognition

Chambers Global 2019

1st tier for corporate/M&A (Russia)

1st tier for banking and finance (Russia)

2nd tier for energy (Russia)

Legal 500 EMEA 2018

1st tier for corporate/M&A (Russia)

1st tier for banking and finance (Russia)

2nd tier for energy (Russia)

2nd tier for TMT (Russia)

IFLR 1000 2019

1st tier for corporate (Russia)

1st tier for banking (Russia)

1st tier for PPP/PFI (Russia)

1st tier for energy (Russia)

In 2018 the Moscow office of Herbert Smith Freehills CIS LLP has been named the "**Law Firm of the Year in Russia**" for expertise in the Corporate Law by *Best Lawyer 2019*.

Every year since 2013 *Mergermarket* has ranked us as top three legal advisers on Russian M&A by deal volume and deal value. According to H1 2018 *Mergermarket* results, we are No.1 law firm in Russia by deal value and No.2 by volume of deals:



RANKING	FIRM NAME	VOLUME OF DEALS	RANKING	FIRM NAME	DEAL VALUE (US\$ M)
1	Bryan Cave Leighton Paisner	5	1	Herbert Smith Freehills	3,907
2	Herbert Smith Freehills	4	2	Skadden Arps Slate Meagher & Flom	3,544



"They remember the commercial essence of the deal and can advise when taking a specific risk seems to be reasonable and when not, what is really important and what is minor."

CHAMBERS EUROPE 2019

"They give you all the time and resources you may need at any point, which makes you feel like an exceptional, if not the only, client of the firm"

CHAMBERS GLOBAL 2018

"Herbert Smith Freehills CIS LLP 'finds a perfect balance between price and quality' and is 'strong under pressure, successfully closing transactions within short timeframes'."

LEGAL500 EMEA 2018

"They have a very strong team on the ground, available around the clock. Their advice is always to the point and they fight for you tooth and nail."

CHAMBERS EUROPE 2017

"We are impressed not only by their deep knowledge of Russian laws, but also by their familiarity with the Russian business environment."

CHAMBERS EUROPE 2017

"Herbert Smith Freehills CIS LLP's team is 'exceptional in terms of solid sector knowledge and commitment to the client', and has 'great experience in complex deals'."

LEGAL500 EMEA 2017

Our team



Danila Logofet

Partner

Global Energy Practice, Hong Kong/Moscow

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Experience

Danila is an international energy lawyer with a particular focus on major international companies, transactions and projects. He has worked on some of the largest energy transactions of the past decade and has helped clients undertake complex investments in the oil & gas, power (including new nuclear and renewables) and LNG sectors.

With a diverse corporate, projects' and transactional background Danila is able to advise clients on all the aspects of project development and management including any construction, commercial and corporate arrangements.

Danila is known as a pragmatic and commercially minded lawyer who helps clients build strong relationships with their transaction partners, focus on the key transactional drivers and achieve priority goals. His experience and reputation are highlighted by listings in the major legal directories.

Danila graduated from the Moscow State University (MGU) and holds a Master of Laws from University of California Berkeley Law and a PhD in Russian Law. He is admitted to practice in England and Wales, the US (NY) and Russia.

Credentials

- **Gazprom Pererabotka Blagoveshchensk** as the project company's legal adviser in connection with construction, procurement and financing of a gas processing plant in Amur region, including preparing and negotiating EPC contracts, technology license and other project agreements
- **Amur Gas Chemical Complex** on FEED and EPSS contracts for construction of the Amur Gas Chemical Complex
- **Noriisk Nickel** on the EPC contract for the construction of an exhaust gas purification/sulphur recovery facility at the operating iron and steel plant
- **JSC SIBUR-Neftekhim** on licence agreements for technological processes and basic design contracts for new petrochemical units
- **Rusatom Overseas** regarding EPC and subcontracting works for the new nuclear power plant in Finland - Hanhikivi I
- **Rusatom Overseas** in connection with construction of Paks-II nuclear power plant in Hungary with the value exceeding 12 bln., including advising on the construction issues and nuclear fuel supply cycle contracts
- **Samruk-Green** on an EPC agreement for the construction and operation of Ereimentau power plant – the first wind power plant in Kazakhstan
- **Balkhash Thermal Power Plant** (a project company owned by Samruk Energy, Samsung and KEPKO) on construction, development, operation and financing of a 1,320 MW coal-fired power plant in Kazakhstan
- **Eurocement** on EPC and EPS contracts for the modernisation and reconstruction of 10 cement plants in Russia
- **Marubeni Corporation** on construction matters for the construction of a paper mill facility in Russia
- **Comsar Energy Group** on the construction of a 2*300MW coal fired thermal power plant in Ugljevik, in Bosnia and Herzegovina, including preparation of an EPC contract and related negotiations

- **Mercuria Energy Group** in relation to proposed set up of a joint venture for construction of a coal and iron ore sea terminal with State Transport Leasing Company, including project finance aspects
- **China National Petroleum Corporation (CNPC)** on the implementation of Yamal LNG project, including EPC contracts and the issues relating to the shareholders' liability under the project
- **Silk Road Fund** on their investment in Yamal LNG and acquisition of 9.9% stake from Novatek, including review of existing and proposed construction and technology licencing arrangements
- a **Russian refinery** on the construction of new refinery units, including a review of licencing and equipment supply arrangements and proposing strategy for design, construction and operation of the future refinery
- a **Russian petrochemical company** on the negotiation and drafting of the FEED contract, EPC term sheet and technology licensing arrangements for a proposed new ethylene plant and refinery complex
- a **Russian refinery** on the review and analysis of PMC contracts submitted by bidders, including advice on market practice and an analysis of legal risks, ability to manage the price, commercial considerations and available remedies against defaulting contractor
- a **Russian refinery** on the review of technology licence agreements, guarantee agreements, including an analysis of legal and commercial risks and advice on market practice
- a **Russian chemical company** on the technology licensing issues for a major modernisation programme involving several new petrochemical and refinery units, including advice on equipment supply agreements
- a **confidential foreign consortium** on an EPC contract to build an ammonia/urea plant in Russia
- a **major Russian petrochemical holding** on process licences and basic engineering agreements for the new petrochemical plants
- **Macquarie Renaissance Infrastructure Fund (MRIF)** on its US\$83 million acquisition of an interest in GSR Energy Investments, an operator of heat and power generation and heat distribution facilities in the Kolpinsky district, St Petersburg, including review of construction contracts
- **Port Vera LLC** on tender and contract documentation in respect of supply of long lead technological equipment for a 20 mtpa coal handling terminal in the Russian Far East
- a **major international company** on a project in the Nakhodka area involving construction of a new industrial facility and a sea port and related land and infrastructure issues

Accolades

- Danila Logofet is "business-oriented, not just focused on purely legal issues," a source says, adding that he "suggested very interesting decisions" - *Chambers Europe 2018*
- "He was very helpful in assisting us with overcoming complex commercial and legal difficulties with practical yet thoughtful solutions" - *Chambers Global 2017*
- Danila is an "open-minded, intelligent and a good strategist", he "understands deeply what clients really need" - *Chambers Global 2015*
- Danila Logofet heads "result-oriented, responsive and proactive" team - *Legal500 2015*
- Danila Logofet "is very intelligent and has a systematic approach to solving the issues faced by clients," note sources. Interviewees also appreciate his business understanding and his aptitude for handling cross-border mandates - *Chambers Global 2014*
- "Quick-minded lawyer" Danila Logofet is recommended for his "great transactional and regulatory expertise" - *Legal500 2014*
- "One of the best energy lawyers in Russia" - *Legal500 2013*
- "Leaving aside the knowledge and skills, what we appreciate most was his availability and commitment" - *Chambers Europe 2013*



Oxana Koerner

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Experience

Oxana is an international projects and construction lawyer with specific industry expertise in gas processing, petrochemical, power, infrastructure and construction sectors. Her experience includes advising clients on project development, design, technology licensing, construction and procurement as well as project finance related aspects. Oxana has worked with the biggest Russian project owners as well as most of the key international technology providers and contractors.

Oxana understands the positions of both the owners and the contractors. She has pragmatic and commercial approach with a focus on risks and overall strategy, which is critical to quick and successful completion of projects.

Oxana graduated with honours from the international law department of the Moscow State Institute for International Relations (MGIMO). She joined the firm in 2006.

Credentials

Oxana has advised:

- **Gazprom Pererabotka Blagoveshchensk** as the project company's legal adviser in connection with construction, procurement and financing of a gas processing plant in Amur region, including preparing and negotiating EPC contracts, technology license and other project agreements
- **Amur Gas Chemical Complex** on FEED and EPSS contracts for construction of the Amur Gas Chemical Complex
- **Noriisk Nickel** on the EPC contract for the construction of an exhaust gas purification/sulphur recovery facility at the operating iron and steel plant in Russia
- **Gazpromneft Novy Port** on shipbuilding contracts for icebreakers to be used in development of oil and gas fields and ship management contract
- **Eurocement** on EPC and EPS contracts for the modernisation and reconstruction of 10 cement plants in Russia
- **Eurocement** on EPC contract for the modernisation and reconstruction of its cement plant in Uzbekistan
- **Balkhash Thermal Power Plant** on construction, development, operation and financing of a 1,320 MW coal-fired power plant in Kazakhstan, including EPC contract and other project agreements
- **Rusatom Overseas** in connection with construction of Paks-II nuclear power plant in Hungary with the value exceeding 12 bln., including advising on the construction issues and nuclear fuel supply cycle contracts
- **Samruk-Green** on an EPC contract for the construction and operation of Ereimentau power plant – the first wind power plant in Kazakhstan
- **a Russian gas chemical company** on the FEED contract for the construction of a gas chemical complex in Russia
- **a confidential foreign consortium** on an EPC contract to build an ammonia/urea plant in Russia
- **VTB Bank** on a the bankability review of an EPC contract for the purposes of project financing of the construction of ore-dressing plant on the basis of Jerooy gold deposit in Kyrgyzstan
- **a major Russian refinery** in relation to construction of a new combined oil refining unit including advice on existing EPCM Contract

- **JSC SIBUR-Neftekhim** on licence agreements for technological processes and basic design contracts for new petrochemical units
- **a major foreign contractor** under the EPC contract for construction of the waste-to-energy power plant in the UK
- **a Russian petrochemical company** on the negotiation and drafting of the FEED contract, EPC term sheet and technology licensing arrangements for a proposed new ethylene plant at its refinery complex in Russia
- **a Russian refinery** on the review of technology licence agreements, guarantee agreements, including an analysis of legal and commercial risks and advice on market practice
- **a major Russian refinery** on the review and analysis of PMC contracts submitted by bidders for the upgrade of its refinery complex in Russia
- **Antipinsky NPZ** on its existing technology licences and draft equipment supply agreements for the purposes the renegotiation of existing arrangements with its technology licensor, and proposing strategy for design, construction and operation of the future refinery
- **a Russian chemical company** on the technology licensing issues for a major modernisation programme involving several new petrochemical and refinery units
- **Rusatom Overseas** regarding subcontracting arrangements for the design and construction of a new nuclear power plant in Finland - Hanhikivi I
- **Norilsk Nickel** on long-term arrangements for the supply of nickel and cobalt feedstocks from its Finnish refinery to a prospective plant of BASF which will produce cathode active materials for battery industry
- **Gazpromneft** on the development of model form supply contract for supply of long lead items
- **a large foreign turbine producer** on the supply of a mobile gas turbine to Russia
- **Evrzhiyskiy** on the construction of a wastewater treatment plant in Sochi, Russia. The project is part of the preparation for Winter Olympic Games in Sochi 2014
- **Port Vera LLC** on tender and contract documentation in respect of supply of long lead technological equipment for a 20 mtpa coal handling terminal in the Russian Far East
- **China National Petroleum Corporation (CNPC)** on the implementation of Yamal LNG project, including EPC contracts and the issues relating to the shareholders' liability under the project
- **Silk Road Fund** on their investment in Yamal LNG and acquisition of 9.9% stake from Novatek, including review of existing and proposed construction and technology licencing arrangements
- **Vnesheconombank** on engineering, procurement and construction (EPC) documentation for financing of a hotel development for the Olympics 2014 in Sochi
- **Macquarie Renaissance Infrastructure Fund (MRIF)** on its US\$83 million acquisition of an interest in GSR Energy Investments, an operator of heat and power generation and heat distribution facilities in the Kolpinsky district, St Petersburg, including review of construction contracts
- **Nevskaya Concession Company**, the winning consortium, on the Orlovsky Tunnel project in St Petersburg
- **a major international manufacturer on a greenfield construction** of an industrial facility in central Russia



Mark Veitch

Of counsel

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Experience

Mark is an international lawyer with over ten years' experience advising on the transactional and contentious aspects of high value and profile international energy, infrastructure, construction and real estate projects. He has spent the last five years on transactions for Russian clients, predominantly in Russia. His practice includes advising sponsors, developers and contractors from around the world on project development, procurement and construction matters, primarily in emerging markets.

He has previously worked in-house with Bechtel where he was involved across a range of engineering and construction disciplines, including communications and signalling systems, track installation and maintenance and station refurbishment works for the London Underground metro service. Mark is qualified to practice in the UK and South Africa.

Credentials

Oil and Gas

- **Gazprom Pererabotka Blagoveshchensk LLC** as the project company's legal adviser in connection with construction, procurement and financing of a gas processing plant in Amur region, including preparing and negotiating EPC contracts, technology license and other project agreements
- **Petronas** on the procurement and construction of the US\$25bn Refinery and Petrochemical Integrated Complex in the Johor province of Malaysia
- **Gazprom Neft** on the drafts of and negotiation strategy set for the technology licensing arrangements for a set of new units at its Moscow refinery
- **Nord Stream 2 AG** as the project company's legal adviser in connection with project financing of procurement, construction and operation of a gas pipeline project from Russia to Germany through the Baltic Sea
- **Abu Dhabi National Oil Company** in relation to the update of its standard forms of works contracts
- **Dragon Oil** in relation to the EPC arrangements for a gas processing facility in Turkmenistan
- **E.ON Ruhrgas AG** with respect to its capacity holdings in various LNG storage and regasification terminals existing or under development in Europe, including advising on access and operational agreements, marine services agreements, multiparty arrangements and project implementation
- a **major Russian petrochemical holding** on three technology licences with different licensors and related engineering and technical support agreements for a new alcoholylation and polycarboxylate ether production plant in Russia
- the **State Oil Fund of Azerbaijan** on the construction, purchase and leaseback arrangements for an oil drilling rig with a value in excess of US\$1bn
- **China National Petroleum Corporation (CNPC)** on the implementation of Yamal LNG project, including EPC contracts and the issues relating to the shareholders' liability under the project
- **Basali Ba Liseli Resources Limited** on the Angola to Zambia multi-product petrochemical pipeline project
- a **Russian refinery** on the technology licencing and front-end engineering design aspects of a four unit upgrade to its refinery complex in Russia
- a **major Russian refinery** on the review and analysis of PMC contracts submitted by bidders for the upgrade of its refinery complex in Russia

- **Antipinsky NPZ** on its existing technology licences and draft equipment supply agreements for the purposes the renegotiation of existing arrangements with its technology licensor
- **a Russian petrochemical company** on the negotiation and drafting of the FEED contract, EPC term sheet and technology licensing arrangements for a proposed new ethylene plant at its refinery complex in Russia
- **a Russian petrochemical company** on the negotiation and drafting of the licensing, basic engineering, technical services and FEED contracts for the modernisation of various plants at its refinery complex in Russia
- **Qatar Petroleum** on its internal standard form construction and consulting contracts, tendering and procurement regulations and procedures and measures for combating unethical business conduct
- a major **North African development company** on its position under various project documents in relation arising out of the ongoing civil unrest in the MENA region
- advising **Orascom Construction Industries** on a road construction project in the Republic of South Sudan, where the funding of the road project is secured by payments made by Trafigura to the Government of the Republic of South Sudan for Trafigura's purchase of crude oil
- a **Southern African government authority** on the supply contracts, joint venture agreements and the contractual arrangements for a US\$90m revolving credit facility for the import and distribution of oil and petroleum products
- **a major North African contractor** on the insolvency of its joint venture partner in connection with a major energy infrastructure project in Algeria

Power

- **An equity investor** on the acquisition and negotiation and drafting of the EPC contract and O&M agreement for a dual-fuel power facility in Ghana
- **the project sponsors** on the EPC and O&M arrangements for the 1350MW coal-fired independent power project in Balkhash, Republic of Kazakhstan
- advising **Comsar Energy Republika Srpska** on the 2x 300MW coal-fired power plant in the Republic of Srpska, Bosnia and Herzegovina
- **Rusatom Overseas** in connection with construction of Paks-II nuclear power plant in Hungary with the value exceeding 12 bln., including advising on the construction issues and nuclear fuel supply cycle contracts
- **Rosatom Overseas** on the bid evaluation, English law and aspects and negotiation of a turbine supply agreement for the Hanhikivi Nuclear Power Plant in Hanhikivi, Finland
- advising **the project sponsors** on the LTSA arrangements for its bid for three greenfield industrial steam and electric co-generation plants in the Easter Province of the Kingdom of Saudi Arabia
- **Orascom Construction Industries**, as part of a bidding consortium, on a bid to construct a reverse osmosis plant and related facilities for the US\$2 billion Ras Azzour IWPP in the Kingdom of Saudi Arabia
- the **joint project sponsor and EPC contractor** on the contractual arrangements, including the EPC, concession and O&M agreements, for the US\$460m Cairo Wastewater Plant project being delivered on a build own operate basis, the first public private partnership in Egypt
- a **confidential French developer** on the construction aspects of the purchase of a gas-fired power plant in Spain
- a **major Egyptian construction company** on a split EPC contract for the construction of the 1200 MW Terga CCGT power plant in Algeria

Infrastructure

- **Deutsche Bahn International** on the US\$36bn Qatar Integrated Rail Project
- the **Government of St Petersburg** on construction aspects of the WHSD (Western high speed diameter) PPP project involving the construction of the WHSD toll road in St Petersburg
- **Qatar Petroleum** on a contractor global claim in excess of US\$350 million in relation to the design, procurement and construction of breakwater and dredging works for a major port expansion project

- **Qatar Foundation** on 2 major (each in excess of US\$100m) disputes arising out of 2 confidential landmark social infrastructure projects
- a **consultant** on a claim against the Government of Georgia for four years' unpaid consultancy fees for services relating to a highway project in the Autonomous Adjara Republic
- a major **Middle Eastern government developer** on delay and disruption claims in excess of US\$150m relating to an EPC contract for a heavy fuel bunkering and distribution facility

Manufacturing and production

- **Norilsk Nickel** on the EPC contract for the construction of an exhaust gas purification/sulphur recovery facility at the operating iron and steel plant in Russia
- **Eurocement Group** on the drafting and negotiation of various EPC and engineering, procurement and supervision contracts for its modernisation programme for more than 10 of its existing cement plants
- **Marubeni Corporation** on construction matters for the construction of a paper mill facility in Russia
- **the contractor** on a design-and-build agreement for the erection of a cement plant in Libya
- a **contractor** in connection with a dispute concerning a purported termination of a long-term equipment spare parts supply agreement relating to a project in the Kingdom of Saudi Arabia

Real Estate

- a **confidential client** on construction aspects of the purchase of an unfinished mixed use development in Doha, Qatar
- **Oman Brunei Investment Company** on the construction aspects of its acquisition of a five star hotel development at The Wave, Muscat, Oman
- a **confidential client** with respect to the construction and purchase agreement for a US\$100m luxury yacht
- a **major Turkish contractor** in relation to delay and disruption claims relating to the construction of a hospital in a confidential Middle Eastern country
- the **Capital Market Authority of the Kingdom of Saudi Arabia** on its US\$800 million development of a new headquarter tower in the King Abdullah Financial District, currently under development in Saudi Arabia
- the **Capital Market Authority** in connection with claims by its construction contractor on the US\$800 million development of a new headquarter tower in the King Abdullah Financial District, currently under development in Saudi Arabia
- the **Saudi Arabian Stock Exchange (Tadawul)** on the development of its new headquarter tower in the King Abdullah Financial District, currently under development in Saudi Arabia
- the **main construction contractor** in relation to the Al Rheim Island development in Abu Dhabi
- a **major Egyptian contractor** on a US\$210m advance works agreement and construction contract based on the FIDIC Red Book for an infrastructure project for a major urban development in the UAE
- a **Qatari government client** on a US\$40 million construction dispute relating to the fit-out of its new headquarters

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FRANKFURT

Herbert Smith Freehills Germany LLP

HONG KONG

Herbert Smith Freehills

JAKARTA

Hiswara Bunjamin and Tandjung
Herbert Smith Freehills LLP associated firm

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